



ASSOCIAZIONE Amici di Adwa ONLUS
Associazione per l'adozione a distanza e aiuto alle popolazioni dell'Etiopia



REPORT ATTACHED TO THE 2019 FINANCIAL STATEMENT

Dear Members,

The Board of Directors of the Association Amici di Adwa wishes to present you with the results of the year 2019 in the form of the final Financial Statement and a summary of the most significant events in the association's activities last year.

As you will see in the financial statement presented, the year 2019 saw collection of significant sums and use in projects underway, particularly following an important contribution from an American foundation, described in detail below.

Correct, effective management of these sums confirms the need for the Association to continue to work gradually but constantly on projects undertaken in recent years for adaptation of the association's structure and the changes in regulations governing non-profit work - beginning with those resulting from the current reform of the non-profit sector current underway - as well as today's new communication and fund-raising methods, with the ongoing assistance of the necessary professionals specializing in these areas.

PROJECTS

We wish to update you on the progress of projects currently under way: we believe it useful and advisable to list, in the table below, use of funds in individual projects or phases therein (such as the Healthcare Project), providing specifications and notes on aspects which are not immediately clear from the information provided in the financial statement, in conjunction with which the table should be read.



The table lists projects supported in the last three years, specifying the time of implementation, a reference to the items in the financial statements, the type of use and the way funds were obtained, as well as the corresponding figures.

Last of all, costs common to all projects are shown (general and accessory costs), pertaining to logistics, implementation and coordination.

Fase Progetto	Conto	Voce Bilancio	NOTE	Fonte	2017	2018	2019	Totale
Progetto sanitario - Fase II Avviamento Health Center (2017-2021)	14001005	prog. Sanitario: acq macchinari/attrezzature	Acquisti in Italia	Fondi propri	140.300,00	4.000,00	12.202,09	156.502,09
	14001003	Acquisto materiale sanitario per missione	Acquisti in Italia	Fondi propri		9.823,28		9.823,28
				Totale	140.300,00	13.823,28	12.202,09	166.325,37
	14001006	prog. Sanitario: invio fondi per acquisti in loco	Acquisti su estero	Fondi propri	0	0	17.415,35	17.416,35
	14001006	prog. Sanitario: invio fondi per acquisti in loco	Acquisti su estero	5x1000	0	0	60.000,00	60.000,00
	14001002	invio fondi per altri progetti		Fondi propri	1.594.561,00	641.544,68		2.236.105,68
				Totale	1.594.561,00	641.544,68	77.415,35	2.313.522,03
				Totale progetto	1.734.861,00	655.367,96	89.617,44	2.479.846,40
Progetto sanitario - Formazione professionale infermieri Health Center (2018- 2019)	14002010	prog. Sanitario: compensi	Docenti espatriati	Fondi propri	0	0	24.650,00	24.650,00
	14002011	prog. Sanitario: spese missioni	Docenti espatriati	Fondi propri	0	0	5.480,20	5.480,20
	15004006	compensi	Docenti espatriati	Fondi propri	0	11.802,00		11.802,00
	14001012	prog. Sanitario: contributi	Docenti espatriati	Fondi propri	0	0	3.736,05	3.736,05
				Totale	0,00	11.802,00	33.866,25	45.668,25
				Totale progetto	0,00	11.802,00	33.866,25	45.668,25
Progetto sanitario - Fase III attivazione poliambulatorio e reparti (2019- 2022)	14001007	prog. Sanitario: costi fabbricati, impianti e dotazioni	Acquisti in Italia	Fondazione Helmsley	0	0	484.205,76	484.205,76
	14001006	prog. Sanitario: invio fondi per acquisti in loco	Acquisti su estero	Fondazione Helmsley	0	0	1.077.415,35	1.077.415,35
				Totale progetto	0,00	0,00	1.561.621,11	1.561.621,11
Progetto SAD (1998 - ...)	14001001	Progetto adozione a distanza: invio fondi		Fondi propri	600.000,00	480.000,00	540.000,00	1.620.000,00
				Totale progetto	600.000,00	480.000,00	540.000,00	1.620.000,00
Progetto alimentazione ed agricoltura (2008 - ...)	14001020	Prog Agricolo: Acq macchinari/attrezzature	Acquisti in Italia	Fondi propri	0	0	23.076,80	23.076,80
	14001004	Acquisto materiale per missione	Acquisti in Italia	Fondi propri	0	9.721,66		9.721,66
				Totale	0,00	9.721,66	23.076,80	32.798,46
	14001021	Prog Agricolo: invio fondi x acq in loco	Acquisti su estero	Fondi propri	0	0	8.000,00	8.000,00
				Totale progetto	0,00	9.721,66	31.076,80	40.798,46
Costi generali/ accessori su progetti	14002003	Logistica Consulenze attuazione progetti		Fondi propri	9.986,51	17.282,89	10.077,52	37.346,92
	14002004	Costi missioni estere	costo missioni estere - q.ta relativa alle gestioni progetti	Fondi propri	0	0	16.930,56	16.930,56
	21001004	Consulenze professionali		Fondi propri	0	3.850,00	6.821,80	10.671,80
	15004	Oneri del personale	quota % del costo complessivo (85%)	Fondi propri	40.103,21	55.978,21	58.982,02	155.063,44
				Totale	50.089,72	77.111,10	92.811,90	220.012,72
				Totale progetto	50.089,72	77.111,10	92.811,90	220.012,72



Below is a detailed description of individual projects

Medical Project – Phase II Health Center Opening

As stated in our previous report, the first few months of 2019 saw **the start of work on our Health Center (Phase II in the Healthcare Project)**, permitting us to provide basic hospital and clinical services and perform minor surgery, divided into different medical specializations.

The services draw on the professional skills of a number of international medical workers (doctors and paramedics) residing at the mission, duly assisted on-site and from a distance by volunteer Italian doctors (ASPOS and AMOA). Throughout the year they have been flanked by Dr. Anna Carobene, head of the testing laboratory, for which the association purchased consumables and equipment worth more than €10 thousand.

The amount raised through five-per-thousand income tax donations (5x1000 IRPEF) credited in 2018, initially allocated to coverage of the cost of hiring Italian staff, was sent to the local partner in 2019 (Kidane Mehret mission) to permit local purchases of medical equipment required for start-up.

Healthcare Project – Professional training of Health Center nursing staff

The **Professional training project for nursing staff at the Health Center**, begun in 2018 with an expatriot nurse and midwife, continued in 2019 with the hiring of nurse Julia Gonella. She provided nursing services and tutored 13 Ethiopian nurses and one Health Officer in on-the-job training, allowing them to consolidate their techniques and skills in clinical and nursing work with patients in the clinic, surgery and hospital wards.

In April/May and September/October, two groups of employees, members and volunteers went to Adwa to performing regular monitoring of projects underway and feasibility studies for new projects, particularly the Healthcare Project (Phase III).

Medical Project – Phase III Opening of clinic and hospital wards

In 2019 the association began **Phase III of the Healthcare Project**, including completion of structural and plant engineering work and an initial supply of medical equipment required to **open the Internal Medicine, Surgery, Maternity and Gynecology Wards in Adwa hospital**.

The four-year project (2019-2022) divides the implementation and completion of construction and plant engineering and partial installation of medical equipment in the hospital wards into three subsequent phases.

Upon completion of the three phases, the structures in block H, clinics and offices in the administration area will have been completed. In the outdoor area, the electrical cabin, sewer systems, rainwater collection system, septic tanks, waste-water treatment system and fencing

around the entire hospital will be completed.

Child sponsorship program

In the spring and autumn of 2019 the association employees and members who went to the Kidane Mehret mission checked up on the child sponsorships and delivered aid to the families included in the program, identifying and checking up on the beneficiaries and updating the information to be reported to their benefactors in Italy.

At Christmas time a specific fund-raising campaign focused on the clinical physiotherapy service managed by Sister Betty, a missionary at the care home, where care and rehabilitation sessions are provided to children with motor difficulties and permanent handicaps caused by improperly set fractures.

The campaign performed very well, collecting a total of € **19,657.70** (including donations received in the early months of 2020).

Food and Agriculture project

In 2019 the association continued with its agricultural project aimed at ensuring food self-sufficiency for the Kidane Mehret Salesian mission and the hospital while helping out the poorest families.

Farming equipment and materials essential to permit cultivation of reclaimed terraced areas was purchased (including a bio-chip machine, a weed-eater and a power mower) at a cost of €23,076.80.

FUND-RAISING

In 2019 the association received donations well above the amount received in the previous year thanks to an important contribution from an American philanthropic fund. Specifically, after obtaining acknowledgment from the certifying body NGO Source allowing it to be considered equivalent to a US-based charity, the association presented **Phase III of the Healthcare Project to "The Leona M. and Harry B. Helmsley Charitable Trust"**.

In this way the association received **a total of USD 5,686,250.00, equivalent to € 5,087,549.50**, in funding for the project, the first installment of which, **€ 3,291,387.77**, was received in November 2019.

Below is a list of **donations received from individuals, companies and associations**, broken down by project, taking into account the allocation of the funds specified by the donors.



Cash donations from individuals, companies and associations		
	Year 2019	Year 2018
Child sponsorship program	517,599	536,682
Free-will Donations	75,996	57,356
Healthcare project	171,478	709,153
Education project	2,645	9,721
Agricultural project	38,949	30,508
Other	-	-
Total	806,667	1,343,420

389 supporters were acquired in 2019, including **254 new donors** (more than in 2018) and **50 new child sponsorships**. Income for **child sponsorships** decreased slightly, in line with the nation-wide trend; payments were checked, and reminders were sent to adoptive parents who had not been paying for some time, while there were also a number of physiological cessations of support by adoptive parents.

Income from the five-per-thousand income tax donations permitted under Italian law, **5x1000 IRPEF, increased significantly in the year** (to **€60,222.26**, the amount credited on 07/08/2019). This contribution will be allocated to the Healthcare Project.

As for geographical distribution, the majority of donations from individuals once again came from Emilia Romagna, but other regions of Italy (Lombardy, Piedmont, Lazio, Veneto, Marche and Tuscany, in order) also made significant contributions thanks to the numerous contacts made by missionaries, volunteers and active local groups.

As in the past, the wire transfer is the most used system, also in recurring mode. On-line donations are stable, but not yet common.

Association activities

As usual, in 2019 the association held its traditional dinner for members and supporters, a report on which is attached.

A Summer Camp took place in which a group of 21 of young people brought new life to the oratory along with local leaders at the Kidane Mehret mission in Adwa, all coordinated by member Simona Frabetti from Cento.

On the same occasion, members Ugo Frabetti and Irene Battistini and member and director Anna Cantori went to Adwa to check up on and monitor the progress of projects underway managed directly by the association.



The association administration office

Employee Lucia Cerritelli was hired with a permanent contract in the month of July 2019.

In 2019 the association once again confirmed its partnership with Carolina Paltrinieri. She traveled to the Kidane Mehret Salesian mission regularly in order to implement various phases (feasibility, monitoring and check-up) in projects the association is working on directly, coordinating her work with the directors and administration office.

She also contributed to fund-raising through communications and publications, while overseeing relations between the partner organizations involved in the healthcare project.

In the spring the association began a process of training and consultancy with Dr. Antonio Borrelli, project manager and expert in international cooperation.

In 2019 the administration office also turned to the specialized fund-raising expertise of Riccardo Friede, who supervised the fund-raising campaigns and promotion of existing projects while providing structural and organizational coordination of office work. His assistance has been confirmed for 2020-2021.

In order to adapt to the new regulations under the Third Sector Code (under Legislative Decree 117/2017 as amended), the administration office has obtained complete insurance coverage for members and volunteers with Cavarretta Assicurazioni, while amendments to the association's Statute have been postponed until 2020.

Main Financial Statement items

With fund-raising producing an **income** totaling **€ 4,183,681.15**, the association bore **costs for the implementation of projects underway** totaling **€ 2,236,391.44**, including **€ 41,908.54** in **accessory project costs**, which includes the consulting services of partner Carolina Paltrinieri, insurance premiums for Ethiopian beneficiaries and the costs of monitoring and feasibility missions conducted abroad by members, volunteers and employees, the regularity of which has increased significantly over previous years.

The association's **overhead and personnel costs** in 2019 amount to **€ 130 thousand**, equal to **3.1%** of the funds collected.

Fund-raising costs amounted to € 32 thousand, in line with the 2018 cost, in view of the professional consulting services mentioned and targeted communications sent to supporters.

The association's 2019 financial statement therefore closes with a **surplus of € 1,784,859.47**, with a **total income of € 4,185,559.85** and **expenses of € 2,400,700.38**.

Attached to the following report:

- Summary of funds raised 04/05/2019



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Dear Members, based on what has been explained and attached, we request approval of this Final Balance for 2019, the Budget for 2020 and this report on management in 2019.

Cento, September 22, 2020

Amici di Adwa Onlus
President Carlo Farnè